

AHIP 2027 One-Page Prep Checklist

Every step of the 2027 certification cycle, in order — print it, check it off, done. medicare-tools-2026.netlify.app/ahip-2027-checklist.html

1 Before you start

- ☐ Active **resident state** health insurance license — required before AHIP means anything
- ☐ Prior-year certification lapsed? Confirm with your carrier whether you re-enroll fresh

2 5 training modules (6–8 hrs)

- ☐ Medicare basics
- ☐ Medicare Advantage & Part D structure
- ☐ Eligibility & enrollment periods
- ☐ Marketing & compliance rules
- ☐ Fraud, Waste & Abuse (FWA)
- ☐ **Drill the module Review Questions** — unlimited submissions with feedback (per AHIP's FAQ); the final pulls 50 random questions from all 5 modules

3 The final exam

- ☐ **50 questions, 2-hour** limit
- ☐ **Closed-book** — AHIP's FAQ: "The AHIP Medicare Final Exam is not an open book exam"
- ☐ **90%** score required to pass
- ☐ One sitting, one window — navigating away voids the attempt

4 If you don't pass

- ☐ Attempt cutoffs are **carrier-set** — check each carrier's rules
- ☐ Exhaust your carrier's window: re-enroll, repeat the modules, re-test before their deadline
- ☐ Some carriers won't contract agents who fail 3x in the same year

5 After AHIP

- ☐ Each **carrier's own product certification** — required separately per carrier
- ☐ Current **Errors & Omissions (E&O)** insurance at each carrier's minimum limit
- ☐ Complete **contracting/appointment** with each carrier

6 Ready-to-sell = all of this done

- ☐ AHIP or NABIP certification passed
- ☐ Every target carrier's product cert passed
- ☐ State license active & current E&O in place
- ☐ Carrier contracting/appointment complete

2027 course opened	June 22, 2026	
List price	\$175	(~\$125 w/ discount)
AEP opens	October 15, 2026	
AHIP hard deadline	None — carrier-set	

My target dates

Modules + exam finished by: _____ Carrier certs + E&O by: _____

Contracting confirmed by: _____

Study smarter, not longer

The AHIP & NABIP Pass Companion 2027 — module review questions + cheat sheet, built for the closed-book 2027 exams.

[Get it on Etsy →](#)